

CASE STUDY

MSx Managed SD-WAN

Pre-owned Motor Cars was having intermittent outages with two service providers and had no way of tracking outages, bandwidth usage, or bandwidth-hogging apps or users



I'll have to say, this was the simplest, single best improvement that I have made to my business. If the apps you depend on are cloud based, you don't just need this... you have to have it!"

*John Caudell
Dealer Principal
Pre-owned Motor Cars*



Pre-owned Motor Cars is a car dealership that sells 40 to 50 cars a month and services hundreds of vehicles. Their CRM, loan desk tool, credit checks, parts ordering, and service records are all cloud-based. The dealership has two service providers and was having intermittent outages with both carriers. Moreover, they had no way of tracking outages, bandwidth usage, and which applications and users were hogging the most bandwidth. "I had two internet providers. Both were slow as molasses," said the dealership's John Caudell. "After I installed the VeloCloud edge device as suggested by TPx, my internet connection problems ceased to exist."

PROFILE

- Hawaiian car dealership
- 1 location
- 13 employees

CHALLENGE

Find a way to improve service reliability and track demands on network throughput

SOLUTION

- MSx Managed SD-WAN

BENEFITS

- Able to combine two circuits into one
- TPx handles help desk tickets with each carrier
- Customer can pull detailed bandwidth usage reports
- Instant/seamless failover eliminates outages

RESULTS

The internet outages, slowdowns, and resets all went away when the TPx managed SD-WAN was installed